I-insureme™
STATEMENT OF POLICIES
Effective October 1st, 2019

SECTION 1 – CORPORATE MISSION STATEMENT

I-insureme™ is a professional organization dedicated to providing unique and effective ways for developing true, long-term financial success. We are committed to teaching and living principles of service, integrity and leadership by example. We place the satisfaction of our clients and the success of our Representative/Affiliates at the top of our priority list.

I-insureme™ provides a one-of-a-kind opportunity to build generational wealth by “becoming your own Representative/Affiliate” and referring others to do the same. It is with great anticipation of your success that we present you with this Statement of Policies and Procedures and urge you to follow it completely.

SECTION 2 - INTRODUCTION

2.1 Policies and Compensation Plan Incorporated into Representative/Affiliate Agreement

This Statement of Policies, in its present form and as amended at the sole discretion of I-insureme™ (hereafter, “I-insureme™” or the “Company”), is incorporated into, and forms an integral part of, the I-insureme™ Independent Representative/Affiliate Agreement. Throughout these Policies, when the term “Agreement” is used, it collectively refers to the I-insureme’s Representative/Affiliate Application and Agreement, Statement of Policies, I-insureme’s Marketing and Compensation Plan, and the I-insureme™ Business Entity Registration form (if applicable). These documents are incorporated by reference into the I-insureme™ Independent Representative/Affiliate Agreement (all in their current form and as amended by I-insureme™). It is the responsibility of each I-insureme™ Independent Representative/Affiliate (hereafter “Representative/Affiliate”) to read, understand, adhere to, and ensure that he or she is aware of and operating under the most current version of this Statement of Policies. When sponsoring or enrolling a new Representative/Affiliate, it is the responsibility of the Sponsoring Representative/Affiliate to ensure that the applicant is provided with, or has online access to, the most current version of this Statement of Policies and the I-insureme™ Marketing and Compensation Plan prior to his or her execution of the Independent Representative/Affiliate Agreement.

2.2 Purpose of Policies

I-insureme™ is a direct sales company that markets its products through Independent Representative/Affiliates. Your success and the success of your fellow Representative/Affiliates depend on the integrity of the men and women who market I-insureme™ products. To clearly define the relationship that exists between the Representative/Affiliate and I-insureme™, and to set a standard for acceptable business conduct, I-insureme™ has established this Agreement. I-insureme™ Representative/Affiliates are required to comply with all of the Terms and Conditions set forth in the Agreement, as well as all federal, state, and local laws governing their I-insureme™ business and their conduct. Because you may be unfamiliar with many of these standards of practice, it is important that you read and abide by the Agreement. Please carefully
review the information in this Statement of Policies. It sets forth the respective duties, responsibilities, and obligations governing the relationship between you, as the Independent Representative/Affiliate, and the Company. If you have any questions regarding any policy or rule, do not hesitate to seek an answer from I-insureme™. Your best interests are always served by seeking the advice of your attorney when you have questions regarding your particular situation.

2.3 Modifications to the Agreement
To maintain a viable business and to comply with governing federal, state, and local laws, and economic conditions, I-insureme™ reserves the right to amend the Agreement and its prices at its sole and absolute discretion. Such modifications shall be immediately binding upon notice of any such modifications. Notification of amendments shall be published by one or more of the following methods: (1) posting on the Company’s official website; (2) electronic mail (e-mail); (3) inclusion in Company periodicals; (4) inclusion in product orders or bonus checks; and/or (5) special mailings. By signing the Representative/Affiliate Agreement, a Representative/Affiliate agrees to abide by all amendments or modifications that I-insureme™ elects to make. The continuation of a Representative/Affiliate’s I-insureme™ business or a Representative/Affiliate’s acceptance of bonuses or commissions also constitutes acceptance of any and all amendments.

2.4 Delays
I-insureme™ shall not be responsible for processing or shipping delays or for failures in performance of its obligations when performance is made commercially impracticable due to circumstances beyond its reasonable control. This includes, without limitation, strikes, labor difficulties, riot, war, fire, death, curtailment of a party’s source of supply, or government decrees or orders.

2.5 Policies and Provisions Severable
If any provision of the Agreement, in its current form or as may be amended, is found to be invalid or unenforceable for any reason, only the invalid portion(s) of the provision shall be severed, and the remaining terms and provisions shall remain in full force and effect. The severed provision, or portion thereof, shall be reformed to reflect the purpose of the provision as closely as possible.

2.6 Waiver
The Company never gives up its right to insist on compliance with the Agreement and all applicable laws governing the conduct of a business. Failure by I-insureme™ to exercise any right or power under the Agreement or to insist upon strict compliance by a Representative/Affiliate with any obligation or provision of the Agreement shall not constitute a waiver of I-insureme’s right to demand exact compliance with the Agreement. Nor shall any custom or practice of the parties that is at variance with the terms of the Agreement constitute a waiver. Waiver by I-insureme™ of any violation of any provision of the Agreement can be effectuated only in writing by an authorized officer of the Company. I-insureme’s waiver of any particular breach by a Representative/Affiliate shall not affect or impair I-insureme’s rights with respect to any subsequent breach, nor shall it affect in any way the rights or obligations of any other Representative/Affiliate. Nor shall any delay or omission by I-insureme™ to exercise any right arising from a breach affect or impair I-insureme’s rights as to that or any subsequent breach. The existence of any claim or cause of action of a Representative/Affiliate against I-
2.7 Representative/Affiliate Waiver
Through my acceptance of the Statement of Policies and by participating in the I-insureme™ income opportunity, I understand and grant permission to I-insureme™ to use my own image, voice, and likeness in any television broadcast, photograph, video, internet site, audio-recording, and in any and all of its publications, including website entries and social media (collectively, “promotional materials”) without payment or any other consideration. I understand and agree that these promotional materials will become the property of I-insureme™ and all other associated legal entities and will not be returned. I hereby irrevocably authorize I-insureme™ to edit, alter, copy, exhibit, publish, or distribute my own image, voice, or likeness for purposes of publicizing or promoting the I-insureme™ products, programs, income opportunity, or for any other lawful purpose. In addition, I waive the right to inspect or approve the finished product, including written or electronic copy, wherein my own likeness or voice appears. Additionally, I waive any right to royalties or other compensation arising or related to the use of the promotional materials. I hereby hold harmless and release and forever discharge I-insureme™ from all claims, demands, and causes of action which I, my heirs, Representative/Affiliates, executors, administrators, or any other persons acting on my behalf, my child’s behalf, or on behalf of my estate have or may have by reason of this authorization.

SECTION 3 - BECOMING AN INDEPENDENT REPRESENTATIVE/AFFILIATE

Representative/Affiliates are independent contractors of the Company granted a non-exclusive authorization to sell I-insureme™ products in accordance with the terms and conditions set forth by the Company. Acceptance by the Company of a Representative/Affiliate Application does not constitute the sale of a franchise or distributorship. A fee will provide applicants with a Starter Kit, including a website, debit card, and back office, which includes essential information for conducting business in an efficient and ethical manner.

3.1 Independent Contractor Status
Representative/Affiliates are independent contractors, and are not purchasers of a franchise or a business opportunity. The agreement between I-insureme™ and its Representative/Affiliates does not create an employer/employee relationship, partnership, or joint venture between the Company and the Representative/Affiliate. The Representative/Affiliate shall not be treated as an employee for his or her services or for Federal or State tax purposes. All Representative/Affiliates are responsible for paying local, state, and federal taxes due from all compensation earned as a Representative/Affiliate of the Company. The Representative/Affiliate has no authority (expressed or implied), to bind the Company to any obligation. Each Representative/Affiliate shall establish his or her own goals, hours, and methods of sale, so long as he or she complies with the terms of the Representative/Affiliate Agreement, this Statement of Policy, and applicable laws.

3.2 Application Requirements
To become an I-insureme™ Representative/Affiliate, each applicant must:
a) Be of contractual age (usually 18) in the jurisdiction in which they reside;
b) Reside in the United States or U.S. Territories or country that I-insureme™ has officially announced is open for business;
c) Provide a valid Social Security, required by federal law for income reporting purposes;
d) Purchase an I-insureme™ Starter Kit (website, debit card, and back office - optional in ND);
e) Accurately complete and submit a Representative/Affiliate Application and Agreement to I-insureme™, either in hard copy or online format.

### 3.3 Applying as a Business Entity

A corporation, limited liability company (LLC), partnership, or trust (collectively referred to in this section as a “Business Entity”) may apply to be an I-insureme™ Representative/Affiliate by submitting its Certificate of Incorporation, Partnership Agreement, or trust documents (these documents are collectively referred to as the “Entity Documents”) to I-insureme™, along with a properly completed Business Entity Registration form. An I-insureme™ business may change its status under the same sponsor from an individual to a business entity or from one type of entity to another. To be considered, the Business Entity Registration form must be signed by all of the shareholders, partners, or trustees. Members of the entity are jointly and separately liable for any indebtedness or other obligation to I-insureme™. To prevent the circumvention of Section 4.25 (regarding transfers and assignments of I-insureme™ business), if an additional partner, shareholder, member, or other business entity Representative/Affiliate is added to a business entity, the original applicant must remain as a party to the original Representative/Affiliate Application and Agreement. If the original Representative/Affiliate wants to terminate his or her relationship with the Company, he or she must transfer or assign his or her business in accordance with Section 4.25. If this process is not followed, the business shall be canceled upon the withdrawal of the original Representative/Affiliate. All bonus and commission checks will be sent to the address of record of the original Representative/Affiliate. Please note that the modifications permitted within the scope of this paragraph do not include a change of sponsorship. Changes of sponsorship are addressed in Section 4.5. I-insureme™ may, at its discretion, require notarized documents before implementing any changes to an I-insureme™ business. Please allow thirty (30) days after the receipt of the request by I-insureme™ for processing.

### 3.4 Representative/Affiliate Benefits

Once a Representative/Affiliate Application and Agreement has been accepted by I-insureme™, the benefits of the Marketing and Compensation Plan and the Representative/Affiliate Agreement are available to the new Representative/Affiliate. These benefits include the right to:

a) Sell I-insureme™ products;
b) Participate in the I-insureme™ Marketing and Compensation Plan (receive commissions, bonuses and referral fees, if eligible);
c) Sponsor Representative/Affiliates in the I-insureme™ business and sell to others as Customers or Preferred Customers, and thereby build a sales and marketing organization and progress through the I-insureme™ Marketing and Compensation Plan;
d) Receive periodic I-insureme™ literature and other I-insureme™ communications;
e) Participate in I-insureme-sponsored support, training, and motivational and recognition functions upon payment of appropriate charges, if applicable; and
f) Participate in promotional and incentive contests and programs sponsored by I-insureme™ for its Representative/Affiliates.
3.5 Monthly Representative/Affiliate Fee
A person may choose to join as a **Representative** to use the I-insureme™ System (IIM System), an **Affiliate** to market the IIM system, or a **Representative-Affiliate** to both use and market the IIM System. To gain access to the IIM System, a Representative pays a monthly fee of $99.00. To access sales aids, marketing techniques, personalized website, and back office, an Affiliate pays a monthly fee of $50.00. To both use and market the IIM system, a Representative-Affiliate pays $149.00 per month. **These fees are non-refundable.**

3.6 Term and Renewal of Your I-insureme™ Business
The term of the Representative/Affiliate Agreement is 365 days from the date of its acceptance by I-insureme™ (subject to reclassification pursuant to Section 11). After the first 365 days, in order for an Affiliate/Representative/Affiliate Affiliate to continue receiving referral fees and Agency and Producer bonuses, said Affiliate/Representative/Affiliate Affiliate must maintain active status. If the above requirements have not been met within 30 days of enrollment or a Representative/Affiliate is considered inactive for any other reason (see 3.7 below), the Affiliate’s/Representative/Affiliate Affiliate’s website will be removed and said Affiliate/Representative/Affiliate Affiliate immediately forfeits any future referral fees, commissions and/or bonuses earned.

3.7 Active Status
Active status is generally defined as promptly paying the monthly Representative/Affiliate Fee. I-insureme™ will attempt to withdraw the funds on the monthly calendar anniversary of the enrollment. If, after 4 attempts spread out over 14 calendar days, the monthly fee is not paid, the Representative’s/Affiliate’s account will be canceled and he/she will be considered inactive. When an account is canceled, the Representative/Affiliate forfeits all future referral fees, commissions, overrides, and bonuses.

SECTION 4 - OPERATING AN I-insureme™ BUSINESS

4.1 Adherence to the I-insureme™ Marketing and Compensation Plan
Representative/Affiliate shall adhere to the terms of the I-insureme™ Marketing and Compensation Plan, as set forth in official I-insureme™ literature, and shall refrain from offering the I-insureme™ opportunity through, or in combination with, any other system, program, or method of marketing other than that specifically set forth in official I-insureme™ literature, unless otherwise approved by the company. Representative/Affiliate shall not require or encourage other current or prospective Customers, Preferred Customers, or Representative/Affiliates to participate in I-insureme™ in any manner that varies from the program as set forth in official I-insureme™ literature. Representative/Affiliate shall not require or encourage other current or prospective Customers, Preferred Customers, or Representative/Affiliates to execute any agreement or contract other than official I-insureme™ agreements and contracts to become an I-insureme™ Representative/Affiliate. Similarly, Representative/Affiliate shall not require or encourage other current or prospective Customers, Preferred Customers, or Representative/Affiliates to make any purchase from, or payment to, any individual or other entity to participate in the I-insureme™ Marketing and Compensation Plan, other than those purchases or payments identified as recommended or required in official I-insureme™ literature.
4.2 Advertising

4.2.1 General
All Representative/Affiliates shall safeguard and promote the good reputation of I-insureme™ and its products. The marketing and promotion of I-insureme™, the I-insureme™ opportunity, the Marketing and Compensation Plan, and I-insureme™ products shall be consistent with the public interest and must avoid all discourteous, deceptive, misleading, unethical, or immoral conduct or practices. To promote both the products and the tremendous opportunity I-insureme™ offers, Representative/Affiliate shall use the sales tools and support materials produced by I-insureme™. The rationale behind this requirement is simple. I-insureme™ has carefully designed its products, product labels, Marketing and Compensation Plan, and promotional materials to ensure that each aspect of I-insureme™ is fair, truthful, substantiated, and complies with the vast and complex legal requirements of federal, state and local laws.

If I-insureme™ Representative/Affiliates were allowed to develop their own sales tools and promotional materials notwithstanding their integrity and good intentions, the likelihood that they would unintentionally violate any number of statutes or regulations affecting I-insureme™ is almost certain. These violations, although they may be relatively a few in number, would jeopardize the I-insureme™ opportunity for all Representative/Affiliates. Accordingly, Representative/Affiliate may only use literature, advertisements, sales tools, and promotional materials created by the Company.

However, on a case-by-case basis, I-insureme™ holds the right to make an exception to the rule under the following circumstances. Representative/Affiliates who are Managing General Representative/Affiliates (i.e., a. have an active Property & Casualty license b. have referred a minimum of five policies and $10,000 in annualized premium and c. have referred a minimum of three Senior Representative/Affiliates) may create and publish their own marketing materials, advertising materials, and/or other sales aids provided these are submitted to the company for pre-approval before they can be used or made public. All independently produced material must display the I-insureme™ Independent Representative/Affiliate logo. A “Reviewed by iim” sticker may be issued by the Company upon review and may be required to be displayed along with the logo in a prominent position on all marketing promotions. The Representative/Affiliate must receive specific written approval to use the “Reviewed by iim” sticker, or the request shall be deemed denied. I-insureme™ may MGAs (as defined above) to sell independently produced sales aids to other I-insureme™ Representative/Affiliates on their sales team. Therefore, Representative/Affiliates who receive authorization from I-insureme™ to produce their own sales aids will work with the Compliance Department to sell such. MGAs may make approved material available to their personally enrolled Agency organization free of charge if they wish, but may not charge other I-insureme™ Representative/Affiliates for the material. I-insureme™ further reserves the right to rescind approval for any sales tools, promotional materials, advertisements, or other literature, and Representative/Affiliates waive all claims for damages or remuneration arising from or relating to such rescission.

4.2.2 Representative/Affiliate Websites & Social Media Sites
If Representative/Affiliate wishes to utilize an internet web page or social media site to promote his or her business, he or she may do so through the Company’s official electronic marketing system, using official I-insureme™ templates. Alternatively, Representative/Affiliate may develop his/her own web pages or sites. However, any Representative/Affiliate who does so (a) must use the text of the Company’s official website; (b) may not supplement the content of his or
her sites with text from any source other than the Company, and (c) must be a Qualified Representative/Affiliate. Representative/Affiliate web pages or websites may not contain the phrase “As Seen on TV” or have any verbiage regarding infomercials. Qualified Representative/Affiliates who develop or publish their own websites must register their site(s) with the Company and receive written approval from the Company prior to its public availability. If Representative/Affiliate wishes to register their website with I-insureme™, they must pay a $50 review fee. This review fee must be paid on an annual basis and is non-refundable, even if the subject site is not approved for registration. If the renewal fee is not paid, prior approval of the site may be withdrawn. I-insureme™ reserves the right to refuse to register or to revoke the registration of any Representative/Affiliate-developed site that does not comply with the above requirements or otherwise violates any provision of this Statement of Policies. In the event a Representative/Affiliate-developed site is approved for registration by I-insureme™, the Company will supply Representative/Affiliate an “I-insureme™ Reviewed” site logo for use on the approved website homepage for one year. If a Representative/Affiliate already has a website for another company, Representative/Affiliate may add a link to his/her current site that simply points to the I-insureme™ official website.

4.2.3 Blogs, Chat Rooms, Social Networks, Online Auctions, & Other Online Forums
When participating in online blogs, chat rooms, social networks, or any other online forum, Representative/Affiliate agrees that they shall not promote or make claims about the I-insureme™ opportunity or I-insureme™ products, unless such claims and promotions are in compliance with the requirements of Sections 4.6.2 and 4.6.3 below. The sale or advertisement of I-insureme™ products in any online auction sites is strictly prohibited.

4.2.4 Domain Names
Representative/Affiliate may not use or attempt to register any of I-insureme’s trade names, trademarks, service names, service marks, product names, the Company’s name, or any derivative thereof, for any internet domain name. A Representative/Affiliate wishing to use personal domain names to market their I-insureme™ business may do so, provided the domain name has been approved by the Company and the domain points directly to the Representative/Affiliate’s replicating I-insureme™ website.

4.2.5 Search Engine Marketing
A Representative/Affiliate wishing to engage in search engine marketing to drive traffic to their approved Representative/Affiliate websites (see Section 4.2.2) may do so, provided they do not use any of the Company’s tradenames or trademarks as search terms or key words. Nor may any deceptive terms such as “direct site,” “official site,” “official I-insureme™ website,” etc., appear in any sponsored links or ads of Representative/Affiliate that are displayed on any search result page. Neither Representative/Affiliate website pages nor the sponsored links or ads of Representative/Affiliate that are displayed on any search result page may contain the phrase “As Seen on TV.”

4.2.6 Trademarks and Copyrights
I-insureme™ will not allow the use of its trade names, trademarks, designs, or symbols by any person, including I-insureme™ Representative/Affiliate, without its prior written permission. Representative/Affiliates may use only the Independent I-insureme™ Representative/Affiliate
logo developed for them by the Company.
Representative/Affiliate may not produce for sale or distribution any recorded Company events and speeches without written permission from I-insureme™. Nor may Representative/Affiliate reproduce for sale or for personal use any recording of Company-produced audio or videotape presentations.

4.2.7 Media and Media Inquiries
Representative/Affiliate must not attempt to respond to media inquiries regarding I-insureme™, its products, or their independent I-insureme™ business. All inquiries by any type of media must be immediately referred to I-insureme’s Marketing Department. This policy is designed to ensure that accurate and consistent information is provided to the public, as well as a proper public image.

4.2.8 Telemarketing
The Federal Trade Commission and the Federal Communications Commission each have laws that restrict telemarketing practices. Both federal agencies (as well as a number of states) have “do not call” regulations as part of their telemarketing laws. Although I-insureme™ does not consider Representative/Affiliates to be “telemarketers” in the traditional sense of the word, these government regulations broadly define the term “telemarketer” and “telemarketing,” so that your inadvertent action of calling someone whose telephone number is listed on the federal “do not call” registry could cause you to violate the law. Moreover, these regulations must not be taken lightly, as they carry significant penalties (up to $11,000.00 per violation). Therefore, Representative/Affiliates must not engage in telemarketing in the operation of their I-insureme™ businesses. The term “telemarketing” means the placing of one or more telephone calls to an individual or entity to induce the purchase of an I-insureme™ product, or to recruit them for the I-insureme™ opportunity. “Cold calls” made to prospective customers or Representative/Affiliate that promotes either I-insureme’s products or the I-insureme™ opportunity constitute telemarketing and are prohibited. However, a telephone call(s) placed to a prospective customer or Representative/Affiliate (a "prospect") is permissible under the following situations:

a) Representative/Affiliate has an established business relationship with the prospect. An “established business relationship” is a relationship between a Representative/Affiliate and a prospect based on the prospect’s purchase, rental, or lease of goods or services from Representative/Affiliate, or a financial transaction between the prospect and Representative/Affiliate, within the eighteen (18) months immediately preceding the date of a telephone call to induce the prospect’s purchase of a product or service. b) The prospect’s personal inquiry or application regarding a product or service offered by Representative/Affiliate, within the three (3) months immediately preceding the date of such a call. c) Representative/Affiliate receives written and signed permission from the prospect authorizing the Representative/Affiliate to call. The authorization must specify the telephone number(s) that Representative/Affiliate is authorized to call. d) Representative/Affiliate may call his/her family members, personal friends, and acquaintances. An “acquaintance” is someone with whom Representative/Affiliate has at least a recent, first-hand relationship within the preceding three (3) months. Bear in mind, however, that if Representative/Affiliate engages in “card collecting” with everyone Representative/Affiliate meets and subsequently calls them, the FTC may consider this a form of telemarketing that is not subject to this exemption. Thus, if Representative/Affiliate engages in calling “acquaintances,” he/she must make such calls on an occasional basis only and not make this a routine practice. In addition, Representative/Affiliate
shall not use automatic telephone dialing systems relative to the operation of their I-insureme™ businesses. The term “automatic telephone dialing system” means equipment that has the capacity (a) to store or produce telephone numbers to be called, using a random or sequential number generator; and (b) to dial such numbers. By submitting a Representative/Affiliate Agreement to I-insureme™, applicants and Representative/Affiliates grant permission to I-insureme™ to contact them by telephone, email, and/or fax to promote the sale of I-insureme™ products and to promote the I-insureme™ opportunity.

4.2.9 Unsolicited Email
I-insureme™ does not permit Representative/Affiliate to send unsolicited commercial emails, unless such emails strictly comply with applicable laws and regulations including, without limitation, the federal CAN SPAM Act. Any email sent by a Representative/Affiliate that promotes I-insureme™, the I-insureme™ opportunity, or I-insureme™ products must comply with the following:

a) The email must clearly and conspicuously disclose that the message is an advertisement or solicitation.
b) The use of deceptive subject lines and/or false header information is prohibited.
c) The email must include the Representative/Affiliate’s physical mailing address.
d) There must be a functioning return email address to the sender.
e) There must be a functioning opt-out notice in the email that advises the recipient that he or she may reply to the email, via the return email address, to request that future email solicitations or correspondence not be sent to him or her.
f) All opt-out requests, whether received by email or regular mail, must be honored. If a Representative/Affiliate receives an opt-out request from a recipient of an email, the Representative/Affiliate must forward the opt-out request to the Company. I-insureme™ may periodically send commercial emails on behalf of Representative/Affiliates. By entering into the Representative/Affiliate Agreement, Representative/Affiliate agrees that the Company may send such emails and that Representative/Affiliate’s email address will be included in such emails, as outlined above. Representative/Affiliate shall honor opt-out requests generated as a result of such emails sent by the Company.

4.2.10 Unsolicited Faxes
Except as provided in this section, Representative/Affiliate may not use or transmit unsolicited faxes or use an automatic telephone dialing system in relating to the operation of their I-insureme™ businesses. The term “automatic telephone dialing system” means equipment that has the capacity (a) to store or produce telephone numbers to be called, using a random or sequential number generator, and (b) to dial such numbers. The term “unsolicited faxes” means the transmission via telephone facsimile of any material or information advertising or promoting I-insureme™, its products, its Compensation Plan, or any other aspect of the Company which is transmitted to any person, except that these terms do not include a fax or email (a) to any person with that person’s prior express invitation or permission, or (b) to any person with whom Representative/Affiliate has an established business or personal relationship. The term "established business or personal relationship" means a prior or existing relationship formed by a voluntary two-way communication between Representative/Affiliate and a person, on the basis of (a) an inquiry, application, purchase, or transaction by the person regarding products offered by such Representative/Affiliate, or (b) a personal or familial relationship,
which relationship has not been previously terminated by either party.

4.3 Bonus Buying Prohibited
I-insureme™ strictly and absolutely prohibits bonus buying. “Bonus buying” includes: (a) the enrollment of individuals or entities without the knowledge of and/or execution of an Independent Representative/Affiliate Application and Agreement by such individuals or entities; (b) the fraudulent enrollment of an individual or entity as a Representative/Affiliate or Preferred Customer; (c) the enrollment or attempted enrollment of non-existent individuals or entities as Representative/Affiliates or Preferred Customers (“phantoms”); (d) purchasing I-insureme™ products on behalf of another Representative/Affiliate or Preferred Customer, or under another Representative/Affiliate’s or Preferred Customer’s I.D. number, to qualify for commissions or bonuses; (e) purchasing excessive amounts of goods that cannot reasonably be used or resold in a month; and/or (f) any other mechanism or artifice to qualify for rank advancement, incentives, prizes, commissions, or bonuses that are not driven by bona fide product purchases by end-user consumers.

4.4 Changes to a Business Entity
Each Representative/Affiliate must immediately notify I-insureme™ of all changes to the type of business entity they utilize in operating their businesses and the addition or removal of business associates. Changes shall be processed immediately by I-insureme™ Representative/Affiliate Support upon reception of the appropriate forms.

4.5 Change of Sponsor
Maintaining the integrity of sponsorship is vital for the success of every Representative/Affiliate and marketing organization. Accordingly, the request to transfer an I-insureme™ business from one Sponsor to another is rarely permitted. Requests for change of sponsorship must be submitted in writing to the Compliance Department and must include the reason for the transfer. An exception is in the event of compression where the sponsor of a Representative/Affiliate is automatically changed. In this case, an email or phone call with the reason for the transfer is sufficient. Any such requests are subject to approval by I-insureme™. Such changes must receive final approval from I-insureme™, and the effects of sponsorship changes shall only apply to future qualifications and commission computations, which shall only take effect once I-insureme™ has approved and processed the changes. In no event shall commissions be adjusted retroactively, and only one change in sponsorship is allowed in the event that I-insureme™ grants approval.

4.5.1 Misplacement
A request for change of placement must be submitted within 48 hours of enrollment and must be requested by the current listed Placement Upline. A Representative/Affiliate can only be moved inside the same Sponsor’s organization. If approved, a Representative/Affiliate will be placed in the first available open, bottom position on the date that the change is made. A Representative/Affiliate who has earned a commission or achieved rank is not eligible for placement changes. Please note that decisions made for any change request – Sponsor or placement – are at the sole discretion of the Company.

4.5.1.1 Placement by Company
When enrollments are done through the Company call center, the Representative/Affiliate understands that the new enrollee will be placed inside a company-wide matrix. The
Representative/Affiliate will maintain direct sponsorship for qualification and bonus purposes; however, the new enrollee may be placed in any of the five (5) levels beneath the direct sponsor/Representative/Affiliate. The Company may also place new enrollees that have enrolled through a Representative/Affiliate’s website with verbal permission from the Representative/Affiliate.

4.5.2 Cancellation and Re-application
A Representative/Affiliate may legitimately change organizations by voluntarily canceling his or her I-insureme™ business and remaining inactive (i.e., no purchases of I-insureme™ products for resale, no sales of I-insureme™ products, no sponsoring, no attendance of any I-insureme™ functions, participation in any other form of Representative/Affiliate activity, or operation of any other I-insureme™ business) for six (6) full calendar months. Following the six-month period of inactivity, the former Representative/Affiliate may reapply under a new Sponsor; however, the former Representative/Affiliate’s Agency will remain in their original line of sponsorship. I-insureme™ will consider waiving the six-month waiting period only under exceptional circumstances. Such requests for waiver must be submitted to I-insureme™ in writing.

4.6 Unauthorized Claims and Actions

4.6.1 Indemnification
A Representative/Affiliate is fully responsible for all of his or her verbal and written statements made regarding I-insureme™ products and the Marketing and Compensation Plan that are not expressly contained in official I-insureme™ materials. Representative/Affiliate agrees to indemnify I-insureme™ and I-insureme™’s directors, officers, employees, and Representatives/Affiliates, and hold them harmless from any and all liability, including judgments, civil penalties, refunds, attorney fees, court costs, or lost business incurred by I-insureme™ as a result of the Representative/Affiliate’s unauthorized representations or actions that violate any of I-insureme™’s Policies and Procedures. This provision shall survive the termination of the Representative/Affiliate Agreement.

4.6.2 Product Claims
Except for information contained in official I-insureme™ literature, Representative/Affiliate may not make any claims (which include personal testimonials) as to any therapeutic, curative, or beneficial properties of any products offered by I-insureme™. In particular, no Representative/Affiliate may make any claim that I-insureme™ products are useful in the cure, treatment, diagnosis, mitigation, or prevention of any diseases. Such statements can be perceived as guarantees or for future products that the Company may carry. Not only do such claims violate I-insureme™ policies, but they potentially violate federal, state and local laws and regulations.

4.6.3 Income Claims
In their enthusiasm to enroll prospective Representative/Affiliates, some Representatives/Affiliates are occasionally tempted to make income claims or earnings representations to demonstrate the inherent power of network marketing. This is counterproductive because a new Representative/Affiliate may become disappointed very quickly if their results are not as extensive or as rapid as the results others have achieved. At I-insureme™, we firmly believe that the I-insureme™ income potential is great enough to be
highly attractive without reporting the earnings of others. As in any business, this business will take hard work and consistent effort over a substantial amount of time. Moreover, the Federal Trade Commission and several states have laws or regulations that regulate or even prohibit certain types of income claims and testimonials made by persons engaged in network marketing. While Representative/Affiliates may believe it beneficial to provide copies of checks or to disclose the earnings of themselves or others, such approaches have legal consequences that can negatively impact I-insureme™, as well as the Representative/Affiliate making the claim, unless appropriate disclosures required by law are also made contemporaneously with the income claim or earnings representation. Because I-insureme™ Representative/Affiliates do not have the data necessary to comply with the legal requirements for making income claims, a Representative/Affiliate, presenting or discussing the I-insureme™ opportunity or Marketing and Compensation Plan to a prospective Representative/Affiliate, may not make income projections, income claims, or disclose his or her I-insureme™ income (including the showing of checks, copies of checks, bank statements, or tax records).

4.7 Commercial Outlets
Representative/Affiliate may not sell I-insureme™ products from a national chain or national commercial outlets. National outlets are defined as companies that have more than five locations. Representative/Affiliates may not display or sell I-insureme™ products in any retail establishments that have more than five locations. Display of I-insureme™ literature and products is permitted in service-oriented establishments that function by appointment only or provide opportunity for one-on-one interaction with the prospect or customer.

4.8 Trade Shows, Expositions and Other Sales Forums
Representative/Affiliate may display and/or sell I-insureme™ products at trade shows and professional expositions. I-insureme™ does not restrict the number of Representative/Affiliates at any given event or trade show. However, it is expected that each Representative/Affiliate use judgment in determining the appropriate number of participants at any given event. In addition to limiting the number of participants at any given event, I-insureme™ expects Representative/Affiliate to work in cooperation with other I-insureme™ Representative/Affiliates and to maintain a positive presentation of the Company. Representative/Affiliate is expected to be considerate, to follow all Policies and Procedures as outlined in this Statement of Polices, and to refrain from disparaging comments about other I-insureme™ Representative/Affiliates in order to obtain future customers and prospects. I-insureme™ reserves the right to refuse Representative/Affiliate’s participation at any function that it does not deem a suitable forum for the promotion of its products or the I-insureme™ opportunity.

4.9 Conflicts of Interest

4.9.1 Non-solicitation
I-insureme™ Representative/Affiliates are free to participate in other companies, including multilevel or network marketing business ventures or marketing opportunities (collectively, “network marketing”). However, during the term of this Agreement, Representative/Affiliate may not directly or indirectly recruit other I-insureme™ Representative/Affiliates or Preferred Customers for any other network marketing business. Following the cancellation of a Representative/Affiliate’s Independent Representative/Affiliate Agreement, and for a period of six calendar months thereafter, with the exception of a Representative/Affiliate who is
personally sponsored by a former Representative/Affiliate, a former Representative/Affiliate may not recruit any I-insureme™ Representative/Affiliate or Preferred Customer for another network marketing business. Representative/Affiliate and the Company recognize that because network marketing is conducted through networks of independent contractors dispersed globally and business that is commonly conducted via the internet and telephone, an effort to narrowly limit the geographic scope of this non-solicitation provision would render it wholly ineffective. Therefore, Representative/Affiliate and I-insureme™ agree that this non-solicitation provision shall apply to all markets in which I-insureme™ conducts business. The term “Recruit” means the actual or attempted sponsorship, solicitation, enrollment, encouragement, or effort to influence in any other way, either directly, indirectly, or through a third party, another I-insureme™ Representative/Affiliate or Preferred Customer to enroll or participate in, and/or explain another multilevel marketing, network marketing, or direct sales opportunity. The conduct described in the preceding sentence constitutes recruiting, even if Representative/Affiliate’s actions are in response to an inquiry made by another Representative/Affiliate or a Preferred Customer.

4.9.2 Representative/Affiliate Participation in Other Direct Selling Programs
If Representative/Affiliate is engaged in other non-I-insureme™ direct-selling programs, it is the responsibility of Representative/Affiliate to ensure that his/her I-insureme™ business is operated entirely separate and apart from any other program. To this end, the following must be adhered to:

a) Representative/Affiliate shall not display I-insureme™ promotional material, sales aids, or products with or in the same location (physical or virtual) as any non-I-insureme™ promotional material or sales aids, products, or services.

b) Representative/Affiliate shall not offer the I-insureme™ opportunity or products to prospective or existing Preferred Customers or Representative/Affiliates in conjunction with any non-I-insureme™ program, opportunity, product, or service.

c) Representative/Affiliate may not offer any non-I-insureme™ opportunity, products, services, or opportunity at any I-insureme™-related meeting, seminar or convention, or within two hours of any I-insureme™ event. If the I-insureme™ meeting is held telephonically or on the internet, any non-I-insureme™ meeting must be at least two hours before or after the I-insureme™ meeting and on a different conference telephone number or internet web address from the I-insureme™ meeting.

4.9.3 Agency Activity (Genealogy) Reports
Agency Activity Reports are available for Representative/Affiliate access and viewing at I-insureme’s official website. Representative/Affiliate access to their Agency Activity Reports is password protected. All Agency Activity Reports and the information contained therein are confidential and constitute proprietary information and business trade secrets belonging to I-insureme™. Agency Activity Reports are provided to Representative/Affiliate in strictest confidence and are made available to Representative/Affiliate for the sole purpose of assisting Representative/Affiliate in working with their respective Agency organizations in the development of their I-insureme™ business. Representative/Affiliate should use their Agency Activity Reports to assist, motivate, and train Representative/Affiliates within their Agency. The Representative/Affiliate and I-insureme™ agree that, but for this agreement of confidentiality and nondisclosure, I-insureme™ would not provide Agency Activity Reports to the Representative/Affiliate. A Representative/Affiliate shall not, on his or her own behalf, or on behalf of any other person, partnership, association, corporation, or other entity:
a) Directly or indirectly disclose any information contained in any Agency Activity Report to any third party;
b) Directly or indirectly disclose the password or other access code to his or her Agency Activity Report;
c) Use the information to compete with I-insureme™ or for any purpose other than promoting his or her I-insureme™ business; and/or
d) Recruit or solicit any Representative/Affiliate or Preferred Customer of I-insureme™ listed on any report or in any manner attempt to influence or induce any Representative/Affiliate or Preferred Customer of I-insureme™ to alter their business relationship with I-insureme™. Upon demand by the Company, any current or former Representative/Affiliate will return the original and all copies of Agency Activity Reports to the Company.

4.9.4 Leads Received from I-insureme™
I-insureme™ may develop a lead generation program whereby the Company acquires leads of prospective Customers and Representatives/Affiliates and sells or otherwise distributes them to qualified Representative/Affiliates. When a Representative/Affiliate receives or purchases any such lead from the Company, the Representative/Affiliate agrees that he or she shall use such lead solely for the purpose of promoting the I-insureme™ products and opportunity to the prospective Customer or Representative/Affiliate. The Representative/Affiliate further agrees that s/he shall not use the information contained in the lead to promote any non-I-insureme™ product, service, or opportunity. If at any time the Representative/Affiliate is no longer actively training and supporting their Agency, or they are actively promoting another Direct Sales or Network Marketing company and the company lead requests to be transferred to a sponsor that will support them, Representative/Affiliate agrees to allow them and their immediate Representative/Affiliates to be transferred to a new sponsor.

4.10 Targeting Other Direct Sellers
I-insureme™ does not condone Representative/Affiliates specifically or consciously targeting the sales force of another direct sales company to sell I-insureme™ products or to become a Representative/Affiliate for I-insureme™, nor does I-insureme™ condone Representative/Affiliate solicitation or enticement of members of the sales force of another direct sales company to violate the terms of their contract with such other company. Should Representative/Affiliate engage in such activity, they bear the risk of being sued by the other direct sales companies. If any lawsuit, arbitration, or mediation is brought against a Representative/Affiliate alleging that s/he engaged in inappropriate recruiting activity of a company’s sales force or customers, I-insureme™ will not pay any of Representative/Affiliate’s defense costs or legal fees, nor will I-insureme™ indemnify the Representative/Affiliate for any judgment, award, or settlement.

4.11 Cross Sponsoring
Actual or attempted cross sponsoring is strictly prohibited. “Cross sponsoring” is defined as the enrollment of an individual who or entity that already has a current Preferred Customer or Representative/Affiliate Agreement on file with I-insureme™, or who has had such an agreement within the preceding six (6) calendar months, within a different line of sponsorship. The use of a spouse’s or relative’s name, trade names, DBAs, assumed names, corporations, partnerships, trusts, federal ID numbers, fictitious ID numbers, any straw-man, or other artifice to circumvent this policy is prohibited. Representative/Affiliate shall not demean, discredit, or defame other I-insureme™ Representative/Affiliate in an attempt to entice another Representative/Affiliate to become part of the first Representative/Affiliate’s marketing
organization. This policy shall not prohibit the transfer of an I-insureme™ business in accordance with Section 4.25. If cross sponsoring is discovered, it must be brought to the Company’s attention immediately. I-insureme™ may take disciplinary action against the Representative/Affiliate who changed organizations and/or those Representative/Affiliates who encouraged or participated in the cross sponsoring. I-insureme™ may also move all or part of the offending Representative/Affiliate’s organization to his or her original organization if the Company deems it equitable and feasible to do so. However, I-insureme™ is under no obligation to move the cross-sponsored Representative/Affiliate’s organization, and the ultimate disposition of the organization remains within the sole discretion of I-insureme™. Representative/Affiliate waives all claims and causes of action against I-insureme™ arising from or relating to the disposition of the cross-sponsored Representative/Affiliate’s organization.

4.12 Errors or Questions
If Representative/Affiliate has questions about or believes any errors have been made regarding referral fees, bonuses, Agency Activity Reports, or charges, Representative/Affiliate must notify I-insureme™ in writing within thirty (30) days of the date of the purported error or incident in question. I-insureme™ will not be responsible for any errors, omissions, or problems not reported to the Company within thirty (30) days.

4.13 Governmental Approval or Endorsement
Neither federal nor state regulatory agencies nor officials approve or endorse any direct selling or network marketing companies or programs. Therefore, Representative/Affiliate shall not represent or imply that I-insureme™ or its Marketing and Compensation Plan have been "approved," "endorsed," or otherwise sanctioned by any government agency.

4.14 Holding Applications or Orders
Representative/Affiliate must not manipulate enrollments of new applicants and purchases of products. All Representative/Affiliate Applications and Agreements and product orders must be sent to I-insureme™ within seventy-two (72) hours from the time they are signed by a Representative/Affiliate or placed by a customer, respectively.

4.15 Identification
All U.S. Representative/Affiliates are required to provide their Social Security Number to I-insureme™. I-insureme™ uses this information for income reporting purposes only. Upon enrollment, the Company will provide a unique Representative/Affiliate Identification Number to the Representative/Affiliate by which s/he will be identified. This number will be used to place orders and to track referral fees and bonuses. International Representative/Affiliates working as U.S. Representative/Affiliates may be required to provide appropriate forms that fulfill US law and preclude registration in their home country. Under its right of contract, I-insureme™ retains the right to reject any application that does not include a valid Social Security Number, or appropriate international forms required by U.S. law for International Representative/Affiliates.

4.16 Income Taxes
Each Representative/Affiliate is responsible for paying local, state, and federal taxes on any income generated as an Independent Representative/Affiliate. If an I-insureme™ business is tax exempt, the federal tax identification number must be provided to I-insureme™. Every year, I-insureme™ will provide an IRS Form 1099-MISC (Non-employee Compensation) earnings statement
to each U.S. resident who: 1) had earnings in excess of the annual minimum as established by the Internal Revenue Service in the previous calendar year; or 2) made purchases during the previous calendar year in excess of $5,000.

4.17 Insurance
Representative/Affiliate may wish to arrange insurance coverage for his/her business. Typically, a homeowner’s insurance policy does not cover business-related injuries or the theft of or damage to inventory or business equipment. Representative/Affiliate should contact his/her insurance company to make certain that their business property is protected. This can often be accomplished with a simple “Business Pursuit” endorsement attached to the present homeowner’s policy.

4.18 International Marketing
Because of critical legal and tax considerations, I-insureme™ must limit the resale of I-insureme™ products and the presentation of the I-insureme™ business to prospective customers and Representative/Affiliates located within the United States and U.S. territories and those other countries that the Company has announced are officially opened for business. Moreover, allowing a few Representative/Affiliates to conduct business in markets not yet opened by I-insureme™ would violate the concept of affording every Representative/Affiliate the equal opportunity to expand internationally.

I-insureme™ shall hold the Representative/Affiliate personally liable for losses related to illegal business activities in unauthorized markets, and Representative/Affiliate agrees to indemnify I-insureme™ and I-insureme's directors, officers, employees, and Representative/Affiliates, and to hold them harmless from any and all liability including judgments, civil penalties, refunds, attorney fees, court costs, or lost business incurred by I-insureme™ as a result of a Representative/Affiliate’s unauthorized violation of this policy. This provision shall survive the termination of the Representative/Affiliate Agreement.

Accordingly, Representative/Affiliates are authorized to sell I-insureme™ products and to enroll Preferred Customers or Representative/Affiliates only in the countries in which I-insureme™ is authorized to conduct business, as announced in official Company literature. I-insureme™ products or sales aids cannot be shipped into or sold in any foreign country.

Representative/Affiliate may sell, give, transfer, or distribute I-insureme™ products or sales aids only in countries authorized as open for business and only with products and materials authorized for sale in that specific country. In addition, no Representative/Affiliate may, in any unauthorized country: (a) conduct sales, enrollment, or training meetings; (b) enroll or attempt to enroll potential customers or Representative/Affiliates; or (c) conduct any other activity for the purpose of selling I-insureme™ products, establishing a marketing organization, or promoting the I-insureme™ opportunity. Representative/Affiliate understands that conducting any pre-launch activity in countries not officially open for I-insureme™ business is against company policy and may be illegal in some countries.

4.19 Adherence to Laws and Ordinances
Representative/Affiliates shall comply with all federal, state, and local laws and regulations in the conduct of their businesses. Many cities and counties have laws regulating certain home-based businesses. In most cases, these ordinances are not applicable to Representative/Affiliates because of the nature of their business. However, Representative/Affiliates must obey those laws that do apply to them. If a city or county official tells a Representative/Affiliate that an ordinance applies
to him or her, the Representative/Affiliate shall be polite and cooperative, and immediately send a copy of the ordinance to the Compliance Department of I-insureme™. In most cases, there are exceptions to the ordinance that may apply to an I-insureme™ Representative/Affiliate.

4.20 Minors
A person who is recognized as a minor in his/her state of residence may not be an I-insureme™ Representative/Affiliate. Representative/Affiliate shall not enroll or recruit minors into the I-insureme™ program.

4.21 Position Holder Restrictions
An individual may operate or have an ownership interest, legal or equitable, as a sole proprietorship, partner, shareholder, trustee, or beneficiary in only one I-insureme™ business. Representative/Affiliate may not have a simultaneous beneficial interest or participate in more than one affiliation without the written consent of the Company. A beneficial interest includes, but is not limited to, any ownership, interest, equitable interest, or any rights to present or future benefits, financial or otherwise, unless otherwise approved by the Company. Representative/Affiliate shall not have an ownership interest in, operational or management control of, or derive any benefits directly or indirectly from any subsequent team membership not in the same line of sponsorship as the individual’s initial business center. Representative/Affiliate’s position may be converted into a business entity pursuant to Section 4.4. To maintain the integrity of the I-insureme™ Marketing and Compensation Plan, an individual wishing to conduct business as an entity may not maintain a separate affiliation under his or her name. A valid form of government ID must be faxed/scanned to the Company for each and every individual who has any interest in said business entity.

4.22 Actions of Household Members or Representative/Affiliate Individuals
If any member of Representative/Affiliate’s immediate household engages in any activity which, if performed by Representative/Affiliate, would violate any provision of the Agreement, such activity will be deemed a violation by Representative/Affiliate, and I-insureme™ may take disciplinary action pursuant to the Statement of Policies against Representative/Affiliate. Similarly, if any individual associated in any way with a corporation, partnership, trust, or other entity (collectively “Representative/Affiliate individual”) violates the Agreement, such action(s) will be deemed a violation by the entity, and I-insureme™ may take disciplinary action against the entity.

4.23 Requests for Records
Any request from Representative/Affiliate for copies of invoices, applications, agency activity reports, or other records will require a fee of $1.00 per page per copy. This fee covers the expense of mailing and time required to research files and make copies of the records.

4.24 Sale, Transfer, or Assignment of I-insureme™ Business
Although an I-insureme™ business is a privately owned, independently operated business, the sale, transfer, or assignment of an I-insureme™ business is subject to certain limitations. If Representative/Affiliate wishes to sell his or her I-insureme™ business, the following criteria must be met:

a) Protection of the existing line of sponsorship must always be maintained so that the I-insureme™ business continues to be operated in that line of sponsorship. Therefore, the Sponsor of said business will have the right of refusal after I-insureme’s rights to said business
under the same terms as the original offer to purchase.
b) The buyer or transferee must become a qualified I-insure™ Representative/Affiliate. If the buyer is an active I-insure™ Representative/Affiliate, he or she must first terminate his or her I-insure™ business and wait six (6) calendar months before acquiring any interest in a different I-insure™ business.
c) Before the sale, transfer, or assignment can be finalized and approved by I-insure™, any debt obligations the selling Representative/Affiliate has with I-insure™ must be satisfied.
d) The selling Representative/Affiliate must be in good standing and have earned at least $200 per month for the previous three (3) months and not be in violation of any of the terms of the Agreement to be eligible to sell, transfer, or assign an I-insure™ business.
e) Seller agrees to a three-year, worldwide, non-compete agreement that they will not solicit, directly or indirectly, any I-insure™ Representative/Affiliate into another direct-selling opportunity.
f) I-insure™ maintains first right to claim the sale, transfer, or re-assignment of any given I-insure™ business. In the event that I-insure™ does not lay claim to the available business, all other proposals concerning the sale, transfer, or re-assignment must be approved by I-insure™ in writing and are subject to the Company’s discretion for approval. Prior to selling an I-insure™ business, the selling Representative/Affiliate must notify I-insure™ Compliance Department in writing of his or her intent to sell the I-insure™ business. No changes in line of sponsorship can result from the sale or transfer of an I-insure™ business. Representative/Affiliate may not sell, transfer, or assign individual business centers. If a business is sold, transferred, or assigned, all business centers must be included in the transaction.

4.25 Separation of an I-insure™ Business
I-insure™ Representative/Affiliates sometimes operate their I-insure™ businesses as husband-wife, regular partnerships, corporations, or trusts. At such time as a marriage may end in divorce or a corporation, partnership, or trust (the latter three entities are collectively referred to herein as “entities”) may dissolve, arrangements must be made to ensure that any separation or division of the business is accomplished so as not to adversely affect the interests and income of other businesses up or down the line of sponsorship. If the separating parties fail to provide for the best interests of other Representative/Affiliates and the Company in a timely fashion, I-insure™ will involuntarily terminate the Representative/Affiliate’s Agreement. During the divorce or entity dissolution process, the parties must adopt one of the following methods of operation:
a) One of the parties may, with consent of the other(s), operate the I-insure™ business pursuant to an assignment in writing whereby the relinquishing spouse, shareholders, partners, or trustees authorize I-insure™ to deal directly and solely with the other spouse or non-relinquishing shareholder, partner, or trustee.
b) The parties may continue to operate the I-insure™ business jointly on a “business-as-usual” basis, whereupon all compensation paid by I-insure™ will be paid according to the status quo as it existed prior to the divorce filing or dissolution proceedings. This is the default procedure if the parties do not agree on the format set forth above. Under no circumstances will the organization of divorcing spouses or a dissolving business entity be divided. Similarly, under no circumstances will I-insure™ split referral fees and bonus checks between divorcing spouses or members of dissolving entities. I-insure™ will recognize only one organization and will issue only one commission check per I-insure™ business per referral fee cycle. Referral fee checks shall always be issued to the same individual or entity. In the event that
parties to a divorce or dissolution proceeding are unable to resolve a dispute over the disposition of referral fees and ownership of the business in a timely fashion as determined by the Company, the Representative/Affiliate’s Agreement shall be involuntarily canceled. If a former spouse has completely relinquished all rights in the original I-insureme™ business pursuant to a divorce, he or she is thereafter free to enroll under any Sponsor of his or her choosing without waiting six (6) calendar months. In the case of business entity dissolutions, the former partner, shareholder, member, or other entity Representative/Affiliate who retains no interest in the business must wait six (6) calendar months from the date of the final dissolution before re-enrolling as a Representative/Affiliate. In either case, however, the former spouse or business Representative/Affiliate shall have no rights to any Representative/Affiliate in their former organization or to any former retail Customer. They must develop the new business in the same manner as would any other new Representative/Affiliate.

4.26 Sponsoring
All Active Representative/Affiliates in good standing have the right to sponsor and enroll others into I-insureme™. Each prospective Preferred Customer or Representative/Affiliate has the ultimate right to choose his or her own Sponsor. If two Representative/Affiliates claim to be the Sponsor of the same new Representative/Affiliate or Preferred Customer, the Company shall regard the first application received by the Company as controlling.

4.27 Succession
Upon the death or incapacitation of Representative/Affiliate, his or her business may be passed to his or her heirs. Appropriate legal documentation as described in Sections 4.29 and 4.30 must be submitted to the Company to ensure the transfer is proper. Accordingly, Representative/Affiliate should consult an attorney to assist him or her in the preparation of a will or other testamentary instrument. Whenever an I-insureme™ business is transferred by a will or other testamentary process, the beneficiary acquires the right to collect all bonuses and referral fees of the deceased Representative/Affiliate’s marketing organization, provided the following qualifications are met. The successor(s) must:
   a) Execute a Representative/Affiliate Agreement;
   b) Comply with terms and provisions of the Agreement; and
   c) Meet all of the qualifications for the deceased Representative/Affiliate’s status.
Bonus and referral fee checks of an I-insureme™ business transferred pursuant to this section will be paid in a single check jointly to the devisees. The devisees must provide I-insureme™ with an “address of record” to which all bonus and referral fee checks will be sent. If the business is bequeathed to joint devisees, they must form a business entity and acquire a federal Taxpayer Identification number. I-insureme™ will issue all bonus and referral fee checks and one Form 1099 to the business entity.

4.28 Transfer upon Death of a Representative/Affiliate
To effectuate a testamentary transfer of an I-insureme™ business, the successor must provide the following to I-insureme™: (1) an original death certificate; (2) a notarized copy of the will or other instrument establishing the successor’s right to the I-insureme™ business; and (3) a completed and executed Representative/Affiliate Agreement.

4.29 Transfer upon Incapacitation of a Representative/Affiliate
To effectuate a transfer of an I-insureme™ business because of incapacity, the successor must provide the following to I-insureme™: (1) a notarized copy of an appointment as trustee or
conservator; (2) a notarized copy of the trust document or other documentation establishing the trustee’s right to administer the I-insureme™ business; and (3) a completed Representative/Affiliate Agreement executed by the trustee or conservator.

SECTION 5 - RESPONSIBILITIES OF REPRESENTATIVE/AFFILIATE

5.1 Change of Address, Telephone, and E-mail Addresses
To ensure timely delivery of products, support materials, and commission checks, it is critically important that I-insureme’s files are always kept current. Street addresses are required for shipping because the carrier under contract cannot deliver to a post office box. Representative/Affiliates planning to change their e-mail address or to move must send their new address and telephone numbers to I-insureme’s Corporate Offices to the attention of the Representative/Affiliate Services Department. To guarantee proper delivery, two weeks advance notice must be provided to I-insureme™ on all changes.

5.2 Ongoing Training and Development Obligations
Any Representative/Affiliate who sponsors another Representative/Affiliate into I-insureme™ must perform a bona fide assistance and training function to ensure that his or her Agency is properly operating his or her I-insureme™ business. Representative/Affiliate must have ongoing contact and communication with the Representative/Affiliate in their Agency organizations. Examples of such contact and communication may include, but are not limited to personal meetings, telephone contact, voice mail, electronic mail, and the accompaniment of Agency Representative/Affiliate to I-insureme™ meetings, training sessions, and other functions. Upline Representative/Affiliates are also responsible for motivating and training new Representative/Affiliates in I-insureme™ product knowledge, effective sales techniques, the I-insureme™ Marketing and Compensation Plan, and compliance with this Statement of Policies. Communication with and the training of Agency Representative/Affiliates must not, however, violate Section 4.2 (regarding the development of Representative/Affiliate-produced sales aids and promotional materials). Representative/Affiliate should monitor the Representative/Affiliates in their Agency organizations to guard against Agency Representative/Affiliate making improper product or business claims or engaging in any illegal or inappropriate conduct. As Representative/Affiliate progresses through the various levels of leadership, s/he will become more experienced in sales techniques, product knowledge, and understanding of the I-insureme™ program. Representative/Affiliate will be called upon to share this knowledge with less-experienced Representative/Affiliates within their organization. Regardless of their level of achievement, Representative/Affiliate has an ongoing obligation to continue to personally promote sales through the generation of new customers and through servicing his/her existing customers.

5.3 Disparaging
I-insureme™ wants to provide its Independent Representative/Affiliates with the best products, Compensation Plan, and service in the industry. Accordingly, we value constructive criticisms and comments. All such comments should be submitted in writing to the Representative/Affiliate Support Department. Remember, to best serve Representative/Affiliates, we must hear from them. While I-insureme™ welcomes constructive input, negative comments and remarks made in the field by Representative/Affiliates about the
Company, its products, or Compensation Plan serve no purpose other than to sour the enthusiasm of other I-insureme™ Representatives/Affiliates. For this reason, and to set the proper example for their Agency, Representative/Affiliate agrees that they will not encourage their Representative/Affiliates or associates directly or indirectly or to act themselves, in any capacity or manner to make, express, transmit, speak, write, verbalize, or otherwise communicate in any way (or cause, further, assist, solicit, encourage, support, or participate in any of the foregoing), any statements that defame, disparage, are inimical to, or damage the reputation of the Company, its Representative/Affiliates, subsidiaries, members, managers, employees, officers, directors, executives, Representative/Affiliates, Representative/Affiliates, or products and services.

5.4 Providing Documentation to Applicants
Representative/Affiliate must provide the most current version of the Statement of Policies and the Compensation Plan to individuals whom they are sponsoring to become Representative/Affiliates before the applicant(s) sign a Representative/Affiliate Agreement. Additional copies of the Statement of Policies can be downloaded from I-insureme’s website.

5.5 Reporting Policy Violations
A Representative/Affiliate who observes a policy violation by another Representative/Affiliate should submit a written report of the violation directly to the attention of the I-insureme™ Compliance Department. Details of the incidents, such as dates, number of occurrences, person(s) involved, and any supporting documentation, should be included in the report.

SECTION 6 - SALES REQUIREMENTS

6.1 Product Sales
The I-insureme™ Marketing and Compensation Plan is based on the sale of I-insureme™ products to end consumers. Representative/Affiliates must fulfill personal and Agency organization retail sales requirements (as well as meet other responsibilities set forth in the Agreement) to be eligible for bonuses, referral fees, and advancement to higher levels of achievement. The following sales requirements must be satisfied for Representative/Affiliate to be eligible for commissions:

a) Representative/Affiliates must be appropriately licensed to earn referral fees on insurance products.
b) Representative/Affiliates must satisfy the Personal Annualized Volume and/or Group Annualized Volume requirements to fulfill the requirements associated with their rank, as specified in the I-insureme™ Marketing and Compensation Plan. “Personal Volume” includes purchases made by the Representative/Affiliate and purchases made by the Representative/Affiliate’s personal Customers. Group Volume shall include the total Sales Volume of all Representative/Affiliates in his or her marketing organization, but shall not include the Representative/Affiliate’s Personal Volume.
c) If at any point in the future, I-insureme™ offers non-licensed and non-insurance related products or services, at least 70% of a Representative/Affiliate’s total monthly Personal Volume must be sold to end product consumers or consumed with regards to those particular
products/services. I-insureme™ may require proof of previous sales prior to honoring an order for any product by a Representative/Affiliate. Representative/Affiliate must certify that s/he has sold at retail at least 70% of all prior physical inventory purchased. Representative/Affiliate will be allowed by I-insureme™ to purchase a reasonable amount of product for personal use and enjoyment, as well as to be used as sales samples. The Company will monitor compliance with this rule, and any fraudulent information supplied by the Representative/Affiliate will be grounds for termination of the Agency of the violating party. For this reason, it is important that the Representative/Affiliate keep accurate sales records. It is Company policy to strictly prohibit the purchase of products in unreasonable amounts solely for the purpose of qualifying for commissions or advancement within the Compensation Plan. All such forms of frontloading or stockpiling are strictly prohibited.

d) I-insureme™ recommends that Representative/Affiliates service at least three to five retail customers.

6.2 No Territory Restrictions
There are no exclusive territories granted to anyone. No franchise fees are required.

SECTION 7 – COMMISSIONS, BONUSES AND REFERRAL FEES

7.1 Compensation

7.1.1 Ranks

b) **Rank 1 – Representative**: Representatives may begin referring insurance clients prior to getting licensed. Once licensed, a Representative will earn Insurance Referral Fees on any new business and on any policies previously submitted each month moving forward.

a) **Rank 2 – Affiliate**: Affiliates earn commissions on IIM System subscriptions.

c) **Rank 3 – Representative-Affiliate**: In addition to earning income as both a Representative and an Affiliate, Representative-Affiliates can qualify to earn overrides on IIM System subscriptions.

7.1.2 Insurance Referral Fees
Active Ranks 1 and 3 (Representatives) with a P&C license earn annual insurance referral fees of 2.04% on the first $30,000 in Personal Annualized Volume (PAV) and 5.04% on any volume above that amount. Insurance referral fees are paid on or around the 15th of each month. If the referring Representative does not have a license, insurance referral fees will roll up to the next licensed Representative above him/her until the referring Representative obtains a license. Once the referring Representative obtains a P&C license, all future referral fees will be paid to said referring Representative. We pay the same on both new and renewed business.

7.1.3 IIM System Commissions
Once qualified, active Ranks 2 and 3 (Affiliates) earn $50 monthly commissions from each Personally-Sponsored Representative’s (PSR’s) subscriptions to the I-insureme™ Turn-key Agency System (IIM System). To qualify to earn monthly commissions from PSRs, Affiliates must pass up their first two Representative-Affiliates to the next qualified Affiliate above them. If you are a Representative-Affiliate (Rank 3), your own enrollment counts as one of the two qualifying enrollments. IIM System commissions are paid monthly on or around the 15th of each month. **No license** is required to earn IIM System Commissions.
7.1.4 Insurance Overrides
Active Rank 3 (Representative-Affiliates) can earn Insurance Overrides as follows:

Level 1: $50 per month IIM System Commission for each PSR or 0.24% of each Representative’s total PAV (paid monthly at 0.02%), whichever is greater
Level 2: $2 per month on the 1st policy that each Representative on L2 refers or 0.24% of each Representative’s total PAV (paid monthly at 0.02%), whichever is greater
Level 3: $4 per month on the 1st policy that each Representative on L3 refers or 0.24% of each Representative’s total PAV (paid monthly at 0.02%), whichever is greater
Level 4: $6 per month on the 1st policy that each Representative on L4 refers or 0.24% of each Representative’s total PAV (paid monthly at 0.02%), whichever is greater

Qualifications for these overrides are as follows:

Level 2: $2,500 in PAV OR $25,000 in GAV
Level 3: $5,000 in PAV OR $50,000 in GAV
Level 4: $7,500 in PAV OR $75,000 in GAV

Because overrides are based on insurance production, a P&C license is required to earn overrides.

Insurance overrides are paid monthly on or around the 15th of the month beginning with a Representative’s second monthly payment.

7.1.5 Compression
If an Affiliate cancels, any PSRs he/she has enrolled (along with any Representatives within the agency of those PSRs) will roll up to his/her sponsor.

7.1.6 Bonus and Referral Fee Qualifications
Representative/Affiliate must be active and in compliance with the Agreement to qualify for bonuses, commissions and/or referral fees. So long as Representative/Affiliate complies with the terms of the Agreement, I-insureme™ shall pay said bonuses, commissions and/or referral fees to such Representative/Affiliate in accordance with the Marketing and Compensation Plan. The minimum amount for which I-insureme™ will issue payment is $10. If Representative/Affiliate’s bonuses, commissions, and/or referral fees do not equal or exceed $10, the Company will accrue this remuneration until it totals $10. A payment will be issued upon request or based on the Company’s payment procedures, once $10 has been accrued. If Representative/Affiliate resigns s/he may request payment immediately for the full amount in his back office. A fee of up to $50 USD may be applied to any request for a reissuance of a check requested by a Representative/Affiliate but is determined to be for reasons that resulted due to no fault of the Company. A Property & Casualty insurance license is required to earn P&C insurance referral fees.

7.2 Adjustment to Bonuses and Referral Fees

7.2.1 Adjustments for Returned Products/Canceled Policies
Representative/Affiliate receives bonuses and referral fees based on the actual sales of products to end consumers. When a product is returned to I-insureme™ for a refund or is repurchased by the Company or an insurance policy is canceled, the following may occur at the Company’s
discretion: (1) any bonuses and referral fees attributable to the returned or repurchased product(s)/canceled policies will be deducted in the month in which the refund is given and continuing every pay period thereafter until the referral fee is recovered from the Representative/Affiliate who received bonuses and referral fees on the sales of the refunded products/canceled policies; or (2) the Representative/Affiliate who earned referral fees based on the sale of the returned products/canceled policies will have the corresponding points deducted from their Group Volume in the next month and all subsequent months until it is completely recovered.

7.3 Reports
All information provided by I-insureme™ in online agency activity reports, including but not limited to Personal Sales Volume and Group Volume (or any part thereof) and agency sponsoring activity, is believed to be accurate and reliable. Nevertheless, due to various factors, including but not limited to, the inherent possibility of human and mechanical error; the accuracy, completeness, and timeliness of orders; denial of credit card and electronic check payments; returned products/canceled policies; and credit card and electronic check chargebacks; the information is not guaranteed by I-insureme™ or any persons creating or transmitting the information. All personal and group volume information is provided "as is" without warranties, express or implied, or representations of any kind whatsoever. In particular, but without limitation, there shall be no warranties of merchantability, fitness for a particular use, or non-infringement. to the fullest extent permissible under applicable law, I-insureme™ and/or other persons creating or transmitting the information will in no event be liable to any Representative/Affiliate or anyone else for any direct, indirect, consequential, incidental, special or punitive damages that arise out of the use of or access to personal and group volume information (including but not limited to lost profits, bonuses, or commissions, loss of opportunity, and damages that may result from inaccuracy, incompleteness, inconvenience, delay, or loss of the use of the information), even if I-insureme™ or other persons creating or transmitting the information shall have been advised of the possibility of such damages. To the fullest extent permitted by law, I-insureme™ or other persons creating or transmitting the information shall have no responsibility or liability to Representative/Affiliate or anyone else under any tort, contract, negligence, strict liability, products liability or other theory with respect to any subject matter of this agreement or terms and conditions related thereto. Access to and use of I-insureme’s online and telephone reporting services and Representative/Affiliate reliance upon such information is at his/her own risk. All such information is provided to Representative/Affiliate "as is.” If Representative/Affiliate is dissatisfied with the accuracy or quality of the information, his/her sole and exclusive remedy is to discontinue use of and access to I-insureme’s online reporting services and his/her reliance upon the information.

SECTION 8 - PRODUCT GUARANTEES, RETURNS AND INVENTORY REPURCHASE (ONLY APPLICABLE FOR I-insureme™ NON-INSURANCE RELATED PRODUCTS/SERVICES)

8.1 Customer and Preferred Customer Product Guarantee
As I-insureme’s products are primarily virtual (e.g., insurance coverage), any refund offered will be based on the insurance company through which the coverage was purchased.

8.2 Montana Residents
A Montana resident may cancel his or her Representative/Affiliate Agreement within fifteen (15) days from the date of enrollment.

SECTION 9 - DISPUTE RESOLUTION & DISCIPLINARY PROCEEDINGS

9.1 Disciplinary Sanctions
Violation of the Agreement, this Statement of Policies, or violation of any common law duty, including but not limited to any applicable duty of loyalty, any illegal, fraudulent, deceptive or unethical business conduct, or any act or omission by Representative/Affiliate that, in the sole discretion of the Company may damage its reputation or goodwill (such damaging act or omission need not be related to Representative/Affiliate’s I-insureme™ business), may result, at I-insureme’s discretion, in one or more of the following corrective measures:

• Issuance of a written warning or admonition;
• Requiring of Representative/Affiliate to take immediate corrective measures;
• Imposition of a fine, which may be withheld from bonus and referral fee checks;
• Loss of rights to one or more bonus and commission checks;
• Withholding from Representative/Affiliate all or part of Representative/Affiliate’s bonuses and commissions during the period that I-insureme™ is investigating any misconduct or alleged violations of the Agreement. If Representative/Affiliate’s business is canceled for disciplinary reasons, Representative/Affiliate will not be entitled to recover any commissions withheld during the investigation period;
• Re-assignment of all or part of their marketing organization;
• Suspension of the individual’s Representative/Affiliate Agreement for one or more pay periods;
• Involuntary termination of the offender’s Representative/Affiliate Agreement;
• Suspension and/or termination of the offending Representative/Affiliate’s I-insureme™ website or website access;
• Any other measure expressly allowed within any provision of the Agreement or which I-insureme™ deems practicable to implement and appropriate to equitably resolve injuries caused partially or exclusively by Representative/Affiliate’s policy violation or contractual breach;
• For situations deemed appropriate by I-insureme™, the Company may institute legal proceedings for monetary and/or equitable relief. Each violation is reviewed on a case-by-case basis, and all disciplinary actions are at the sole discretion of I-insureme™.

9.2 Grievances and Complaints
When Representative/Affiliate has a grievance or complaint with another Representative/Affiliate regarding any practice or conduct in relationship to their respective I-insureme™ businesses, the complaining Representative/Affiliate should first report the problem to his or her Sponsor, who should review the matter and try to resolve it with the other party’s Upline Sponsor. If the matter involves interpretation or violation of Company policy, it must be reported in writing to the Company’s Compliance Department. The Compliance Department will review the facts and attempt to resolve it.

9.3 Mediation
Prior to instituting arbitration, the parties shall meet in good faith and attempt to resolve any
9.4 Arbitration
If mediation is unsuccessful, any controversy or claim arising out of or relating to the Agreement, or the breach thereof, shall be settled by arbitration administered by the American Arbitration Association under its Commercial Arbitration Rules, and judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. Representative/Affiliate waives all rights to trial by jury or to any court. All arbitration proceedings shall be held in Mesa, Arizona. All parties shall be entitled to all discovery rights pursuant to the Federal Rules of Civil Procedure. There shall be one arbitrator, an attorney at law, who shall have expertise in business law transactions with a strong preference being an attorney knowledgeable in the direct-selling industry, selected from the panel that the American Arbitration Panel provides. Each party to the arbitration shall be responsible for its own costs and expenses of arbitration, including legal and filing fees. The decision of the arbitrator shall be final and binding on the parties and may, if necessary, be reduced to a judgment in a court of competent jurisdiction in Mesa, Arizona. This agreement to arbitration shall survive any termination or expiration of the Agreement. Notwithstanding the foregoing, nothing in this Statement of Policies shall prevent I-insureme™ from applying to and obtaining from any court having jurisdiction a writ of attachment, a temporary injunction, preliminary injunction, permanent injunction, or other relief available to safeguard and protect I-insureme™’s interest prior to, during, or following the filing of any arbitration or other proceeding or pending the rendition of a decision or award in connection with any arbitration or other proceeding.

9.5 Governing Law, Jurisdiction, and Venue
Jurisdiction and venue of any matter not subject to arbitration shall reside exclusively in Mesa, Arizona. The Federal Arbitration Act shall govern all matters related to arbitration. The law of the State of Arizona shall govern all other matters relating to or arising from the Agreement. Notwithstanding the foregoing and the mediation and arbitration provisions set forth in Sections 9.3 and 9.4, residents of the State of Arizona shall be entitled to bring an action against I-insureme™ in their home forum pursuant to Arizona law.

SECTION 10 - PAYMENT AND SHIPPING

10.1 Payments
I-insureme™ accepts payments in the forms of Visa, MasterCard, Discover, American Express, and cashier’s checks. The Company will not process orders that are not accompanied by full and proper payment. The Company will not be responsible for the loss of any referral fees and bonuses or other payments because of declined payments, delays, or errors in orders, charges, receiving agreements, or other acts outside the control of the company.

10.2 Restrictions on Third Party Use of Credit Cards and Checking Account Access
Representative/Affiliate shall not permit other Representative/Affiliates or Customers to use his or her credit card or permit debits to their checking accounts, to enroll or to make purchases from the Company, unless an authorization letter is on file with the Company prior to the transaction.

10.3 Sales Tax
Sales tax collection in the United States is very complex. Presently, there are over 7,500 sales taxes imposed. The rate of tax and taxability of products varies from state to state and even within a state. The rates and taxability of products are subject to constant change. To relieve our Independent Representative/Affiliates of this complex burden, I-insureme™ has entered into an agreement with all state and local jurisdictions (except Alaska and Hawaii) that impose a sales tax to collect these taxes on behalf of all Independent Representative/Affiliates.

10.3.1 Collection of Sales Taxes by I-insureme™
Under the terms of these agreements, I-insureme™ is required to collect the applicable tax at the time of sale. The tax collected will be based on the suggested retail price of orders placed by an Independent Representative/Affiliate. The price subject to sales tax will include the shipping charges if the state where the products are shipped requires sales tax be charged on this cost. The States of Alaska, Delaware, Montana, New Hampshire, and Oregon do not presently have a sales tax. Of these states, only Alaska has local sales taxes.

10.3.2 Collection of Sales Taxes by an Independent Representative/Affiliate
When Representative/Affiliate sells the products, s/he is required to collect the sales tax based on Representative/Affiliate’s selling price. The taxes s/he collects will be a reimbursement for the taxes pre-collected by I-insureme™. Representative/Affiliate will not have any additional reporting to do.

Independent sellers are not required to have a sales tax license for their I-insureme™ business. However, if they have another business, they may be required to have a sales tax license for that business. These agreements are for sales tax only. Some states and local jurisdictions may require Representative/Affiliate to have a business license. S/He should consult with their accountant or tax preparer regarding other responsibilities they may have.

There are special requirements for Independent Representative/Affiliates in the States of New Mexico and Washington. The company has prepared a special bulletin for these states. Please call and request this bulletin.

10.3.3 Selling in the States of Alaska, Hawaii and US Territories except Puerto Rico
I-insureme™ as a company will not collect and remit sales tax for Independent Representative/Affiliates selling in the States of Alaska and Hawaii and in the U.S. Territories of American Samoa, Baker Island, Howland Island, Guam, Jarvis Island, Johnston Atoll, Kingman Reef, Midway Islands, Navassa Island, Northern Mariana Islands, Palau, Palmyra Atoll, United States Virgin Islands (St. Croix, St. John, and St. Thomas), and Wake Island. It is the responsibility of each Independent Representative/Affiliate making sales in these states or territories to register, collect, and remit these taxes to the applicable jurisdictions. Representative/Affiliate should contact the jurisdiction(s) where s/he is making sales to obtain the necessary forms to register and report. Independent Representative/Affiliates are required to comply with the terms of these agreements. If Representative/Affiliate has any questions regarding this notice or needs a special bulletin, please contact the Company by calling 480-840-7550 and select the extension for Representative/Affiliate Support, or e-
SECTION 11 - INACTIVITY, RECLASSIFICATION & CANCELLATION

11.1 Effect of Cancellation
So long as Representative/Affiliate remains active and complies with the terms of the Representative/Affiliate Agreement and this Statement of Policies, I-insure™ shall pay referral fees to Representative/Affiliate in accordance with the Marketing and Compensation Plan. Representative/Affiliate’s bonuses and referral fees constitute the entire consideration for Representative/Affiliate’s efforts in generating sales and all activities related to generating sales (including building an Agency organization). Following Representative/Affiliate’s non-renewal of his or her Representative/Affiliate Agreement, cancellation for inactivity, or voluntary or involuntary cancellation of his or her Representative/Affiliate Agreement (all of these methods are collectively referred to as “cancellation”), the former Representative/Affiliate shall have no right, title, claim, or interest to the marketing organization that s/he operated or any referral fees or bonus from the sales generated by the organization. A Representative/Affiliate whose business is cancelled will lose all rights as a Representative/Affiliate. This includes the right to sell I-insure™ products and services and the right to receive future referral fees, bonuses, or other income resulting from the sales and other activities of Representative/Affiliate’s former Agency sales organization. In the event of cancellation, Representative/Affiliate agrees to waive all rights they may have, including but not limited to property rights, their former Agency organization, and any bonuses, referral fees, or other remuneration derived from the sales and other activities of his or her former Agency organization. Following Representative/Affiliate’s cancellation of his or her Representative/Affiliate Agreement, the former Representative/Affiliate shall not hold themselves out as an I-insure™ Representative/Affiliate and shall not have the right to sell I-insure™ products or services. A Representative/Affiliate whose Representative/Affiliate Agreement is canceled shall receive referral fees and bonuses only for the last full pay period in which s/he was active prior to cancellation (less any amounts withheld during an investigation preceding an involuntary cancellation).

11.3 Involuntary Cancellation
Representative/Affiliate’s violation of any of the terms of the Agreement, including any amendments that may be made by I-insure™ in its sole discretion, may result in any of the sanctions listed in Section 9.1, including the involuntary cancellation of his or her Representative/Affiliate Agreement. Cancellation shall be effective on the date on which written notice is emailed, mailed, faxed, or delivered by an express courier, to the Representative/Affiliate’s last known email/physical address (or fax number), or to his/her attorney, or when the Representative/Affiliate receives actual notice of cancellation, whichever occurs first. I-insure™ reserves the right to terminate all Representative/Affiliate Agreements upon thirty (30) days written notice in the event that it elects to (1) cease business operations; (2) dissolve as a corporate entity; or (3) terminate distribution of its products via direct selling.

11.4 Voluntary Cancellation
A participant in this Marketing Plan has a right to cancel at any time after the initial 12-month
agreement, regardless of reason. Cancellation must be submitted in writing to the Company at its principal business address. The written notice must include the Representative/Affiliate's signature, printed name, address, and Representative/Affiliate I.D. number. If a Representative/Affiliate was on the Company's Autoship program at the time of cancellation, the Autoship agreement shall be cancelled unless the Representative/Affiliate specifically requests that the Autoship agreement remain in effect. If the former Representative/Affiliate requests that the Autoship agreement remain, he or she shall be reclassified as a Preferred Customer, if such a program is available at the time of cancellation.

11.5 Non-renewal
Representative/Affiliate may also voluntarily cancel his or her Representative/Affiliate Agreement by failing to renew the Agreement on its anniversary date. The Company may also elect not to renew a Representative/Affiliate’s Agreement upon its anniversary date or elect to change the status of the account to Retail/Preferred Customer based on receipt of payment for the renewal.

SECTION 12 - DEFINITIONS

Active Representative/Affiliate — A Representative/Affiliate who satisfies the minimum Personal Sales Volume (PSV) requirements, as set forth in the I-insureme™ Marketing and Compensation Plan, to ensure that s/he is eligible to receive bonuses and referral fees.

Active Rank — Refers to the current rank of a Representative/Affiliate, as determined by the I-insureme™ Marketing and Compensation Plan, for any referral fee qualification period. To be considered “Active” relative to a particular rank, a Representative/Affiliate must meet the criteria set forth in the I-insureme™ Marketing and Compensation Plan for his or her respective rank (see the definition of “Rank”).

Agreement — The contract between the Company and each Representative/Affiliate includes the Representative/Affiliate Application and Agreement, the I-insureme™ Statement of Policies, the I-insureme™ Marketing and Compensation Plan, and the Business Entity Form (where appropriate), all in their current form and as amended by I-insureme™ at its sole discretion. These documents are collectively referred to as the “Agreement.”

Automatic Telephone Dialing System — Any equipment which has the capacity to: (a) store or produce telephone numbers to be called, using a random or sequential number generator; and (b) to dial such numbers.

Cancel — The termination of a Representative/Affiliate’s business. Cancellation may be either voluntary, involuntary, through non-renewal, or inactivity.

Compensation Plan — Guidelines and referenced literature used for describing how Representative/Affiliates are able to generate referral fees and bonuses.

Customer — An individual or entity who purchases I-insureme™ products that are not enrolled as an I-insureme™ Representative/Affiliate. Customers may purchase products at the Suggested Retail Price through a Representative/Affiliate’s website or via the I-insureme™ Customer program.

Genealogy Report — A monthly report generated by I-insureme™ that provides critical data relating to the identities of Representative/Affiliate, sales information, and enrollment activity of each Representative/Affiliate’s marketing organization. This report contains confidential and trade secret information that is proprietary to I-insureme™.

Group Annualized Volume (GAV) — The commissionable value of I-insureme™ products
purchased directly from I-insureme™ through a Representative/Affiliate’s agency organization. Group Volume does not include the Personal Volume of the subject Representative/Affiliate (Representative/Affiliate Setup/Training fees and sales aids have no point value).

**Immediate Household** — Heads of household and dependent family members residing in the same house.

**Inactive Status** — The status given to a Representative/Affiliate who does not personally sell what is required to receive bonuses and/or to maintain rank.

**Leg** — Each one of the individuals enrolled immediately underneath you and their respective marketing organization represents one “Leg” in your marketing organization.

**Level** — The layers of Agency Representative/Affiliates in a particular Representative/Affiliate’s marketing organization. This term refers to the relationship of a Representative/Affiliate relative to a particular Upline Representative/Affiliate, determined by the number of Representative/Affiliates between them who are related by enrollment or placement sponsorship. For example, if A sponsors B, who sponsors C, who sponsors D, who sponsors E, then E is on A’s fourth level.

**Maintenance Requirement** — The combined production of personal sales and Agency sales needed to qualify and be paid for a given rank.

**Marketing Organization** — The Customers, Preferred Customers, and Representative/Affiliates sponsored below a particular Representative/Affiliate.

**Official I-insureme™ Material** — Literature, audio or videotapes, and other materials developed, printed, published, and distributed by I-insureme™ to Representative/Affiliate.

**Paid-as-Rank** — Representative/Affiliate failing to achieve their rank maintenance requirement in any given qualification period will be paid at the lower rank to which they qualify, but they keep their rank in title (only).

**Personal Annualized Volume (PAV)** — The total value of points generated by a Representative/Affiliate in a calendar month based on sales: (1) by the Company to the Representative/Affiliate; and (2) by the Company to the Representative/Affiliate’s internet Customers and personally enrolled Preferred Customers.

**Points** — An arbitrary value assigned to each I-insureme™ product that is used to track business activity, qualify for referral fees and bonuses, and calculate referral fees and bonuses. A Customer registered in the I-insureme™ Preferred Customer Program who agrees to a standing Autoship order that ships approximately every twenty-eight (28) days and is charged to the Preferred Customer’s credit or debit card. Preferred Customers purchase I-insureme™ products at the Preferred Customer price and do not engage in building a business or retailing product.

**Placement by Upline** — The placement of a new Representative/Affiliate who is enrolled due to spillover by someone in the Upline. For example, if A has three Representative/Affiliates enrolled directly under him or her (B and C), and A sponsors or enrolls D, D may spillover under the next available position in A’s Agency.

**Recognition Title** — The “title” that a Representative/Affiliate has achieved pursuant to the I-insureme™ Marketing and Compensation Plan. Titles are used to recognize productivity at corporate events and in official publications and are permanent until a higher recognition title is achieved. May also be referred to as Recognition Rank but can differ from a Representative/Affiliate’s Active Rank (see definition of “Active Rank”).

**Recruit** — For purposes of I-insureme’s Conflict of Interest Policy (Section 4.9), the term “Recruit” means the actual or attempted sponsorship, solicitation, enrollment, encouragement,
or effort to influence in any other way, either directly, indirectly, or through a third party, another I-insureme™ Representative/Affiliate or Preferred Customer to enroll or participate in another multilevel marketing, network marketing, or direct sales opportunity.

Resalable — Products and sales aids shall be deemed "resalable" if each of the following elements is satisfied: 1) they are unopened and unused; 2) packaging and labeling have not been altered or damaged; 3) they are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 4) it is returned to I-insureme™ within ninety (30) days from the date of purchase, unless the state they reside in requires a different time period; and 5) the product contains current I-insureme™ labeling. Any merchandise that is clearly identified at the time of sale as non-returnable, discontinued, or as a seasonal item, shall not be resalable.

Retail Sales — These are sales to a retail Customer. If a sale is made to a Customer (including a Preferred Customer) who subsequently submits an I-insureme™ Representative/Affiliate Agreement within thirty (30) days from the date of the sale, or if an immediate household family member of the customer submits an I-insureme™ Representative/Affiliate Agreement within 30 days of the sale, such sale shall not constitute a Retail Sale. A Representative/Affiliate’s personal purchases from I-insureme™ do not constitute Retail Sales.

Sponsor — A Representative/Affiliate who introduces and enrolls a customer, Preferred Customer, or a new Representative/Affiliate to I-insureme™ and is listed as the Sponsor on the Representative/Affiliate Application and Agreement.

Upline — The Representative/Affiliate or Representative/Affiliate above a particular Representative/Affiliate in a sponsorship or placement line up to the Company. Conversely stated, it is the line of sponsors that links any particular Representative/Affiliate to the Company.